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- In November 2018, the Index of Commercial Activity (IAC) at constant prices increased $0.6 \%$ year on year.
- The Supermarket Sales Index (ISUP) at constant prices increased 2.3\% year on year.


## Development of the original series

In November 2018, a twelve-month increase of $0.6 \%$ was observed in the Index of Commercial Activity (IAC) at constant prices. The cumulative variation of the IAC was $5.3 \%$. The results were influenced by the growth observed in two of the three divisions of the index: division 45, wholesale and retail trade and repair of motor vehicles and motorcycles; and division 46 , wholesale trade, except of motor vehicles and motorcycles. In contrast, a decrease was observed in division 47, retail trade, except of motor vehicles and motorcycles.

## Analysis by division

The increase ( $1.7 \%$ ) in division 46 had the greatest influence ( 0.786 percentage points (pp)) on the year-on-year growth of the IAC at constant prices. The increase in sales of this division can largely be attributed to the contributions of class $4650{ }^{1}$, wholesale of machinery, equipment, and supplies ( 2.343 pp); class 4641, wholesale of textiles, clothing, and footwear ( 0.270 pp ); and class 4620, wholesale of agricultural raw materials and live animals ( 0.269 pp ). These classes increased $6.6 \%, 5.4 \%$, and $24.9 \%$, respectively.

Division 45 increased $3.1 \%$ and had an impact of 0.430 pp . The results can be attributed to class 4510 , sale of motor vehicles, which rose $2.7 \%$ and had an impact of 2.028 pp , and to class 4530 , sale of motor vehicle parts and accessories, which increased $4.4 \%$ and had an impact of 1.067 pp .
In contrast, division 47 fell $1.6 \%$ and had an impact of -0.635 pp . The results were in large part due to the negative influences of class $4719^{2}$, other retail sale in non-specialized stores (-1.325 pp); class 4772, retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores ( -0.598 pp ), and class 4773 , other retail sale of new goods in specialized stores ( -0.481 pp ). These classes decreased $6.7 \%$, $6.0 \%$, and $4.5 \%$, respectively.

## Analysis by class

The classes of economic activity that had the greatest influence on the rise of the IAC at constant prices were class 4650, wholesale of machinery, equipment, and supplies ( 1.096 pp ), and class 4510, sale of motor vehicles (0.281 pp ). In contrast, the principal negative influence was from class 4719, other retail sale in nonspecialized stores ( -0.521 pp ).

## ECONOMIC SECTORS

Base: Annual Average 2014=100

## November 2018 <br> Var. 12 meses a precios constantes (\%)

| Index of Commercial <br> Activity (IAC) | 0.6 |
| :--- | :---: |
| Div. 45: motor <br> vehicles | 3.1 |
| Div. 46: wholesale | 1.7 |

Div. 47: retail
$-1.6$

Supermarket Sales Index (ISUP)

/P: Provisional figures

[^0]ine.cl

## Index of Retail Commercial Activity³

## Development of the seasonally adjusted series

In November 2018, the seasonally adjusted Index of Retail Commercial Activity (IACM) ${ }^{4}$ corrected for the calendar effect decreased $4.4 \%$ compared to the previous month and 1.1\% year on year. In the cycle-trend series, an annualized monthly increase of $1.3 \%$ was observed in the long-term development of this activity. Because of the composition of the days of the week, a positive calendar effect was observed when comparing the current period (November 2018) with November 2017.


## Development of the original series

The variation of the IACM at constant prices was - $0.8 \%$ year on year, and the cumulative variation was $3.5 \%$. The product lines that contributed most to the decrease were electronic and technological products for the household (-1.109 pp); pharmaceuticals, cosmetics, and personal-hygiene products ( -0.528 pp ); and fuel ( -0.428 pp ). These product lines decreased $8.4 \%, 5.7 \%$, and $15.2 \%$, respectively.


## Supermarket Sales Index (ISUP) Base: annual average 2014=100

- In November 2018, the seasonally adjusted Supermarket Sales Index (ISUP) decreased 0.3\% compared to the previous month. The original series at constant prices rose $2.3 \%$ year on year.


## Monthly variation of the seasonally adjusted series

In November 2018, the seasonally adjusted ${ }^{5}$ Supermarket Sales Index (ISUP) corrected for calendar effect decreased 0.3\% compared to the previous month but increased $0.6 \%$ year on year. In the cycle-trend series, an annualized monthly increase of 2.9\% was observed in the long-term development of this activity.

Development of the Supermarket Sales Index at constant prices, base: annual average 2014=100 Seasonally adjusted index and cycle-trend* (January 2016 - November 2018)

(*) The seasonally adjusted series and cycle-trend are constructed using the X -13 ARIMA-SEATS methodology.

Because November 2018 had one more holiday compared to November 2017, there was a favorable calendar effect for sales in the sector in the current period.

## Development of the original series

The ISUP at constant prices increased $2.3 \%$ year on year, and the cumulative variation was 3.4\%.

(3) This index includes all of division 47 and only retail sales of division 45 (product lines "new light motor vehicles", "used motor vehicles", and "spare parts".)
(4) For more information on the spliced series see the Technical Supplement, "Empalme de Series Económicas de corto plazo en el cambio de año base 2013 (CAB 2013)" [Splicing of the Short-term Economic Series in the change in base year 2013], February 2017, available at www.ine.cl.
(5) For more detail on the seasonal analysis, see the document "Desestacionalización del Índice de Ventas de Supermercados año base 2014=100" [Seasonal Adjustment of the Index of Supermarket Sales, base year 2014=100], March 2017, available at www.ine.cl.

## Regions

The sales at constant prices of supermarkets increased year on year in fourteen regions, ten of which were greater than the average national variation (2.3\%).

The ISUP of the region of Valparaíso had the greatest influence ( 0.607 pp ) on the rise of the national ISUP at constant prices. Following in influence were the regions of Coquimbo (0.297 pp) and Biobío ( 0.261 pp ). In contrast, the ISUP of the region of Magallanes had the greatest negative influence ( -0.113 pp ).

Index of Supermarket Sales at constant prices, by Region, base: annual average 2014=100 Index, 12 -month variations, cumulative variations November 2018

| Region | ISUP/P | Variations (\%) |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  | 12-month | Cumulative |
| General index | 107.81 | 2.3 | 3.4 |
| Arica y Parinacota | 129.66 | 17.2 | 7.7 |
| Tarapacá | 103.50 | 0.6 | 3.7 |
| Antofagasta | 95.41 | 1.6 | -0.3 |
| Atacama | 96.59 | -0.3 | 1.3 |
| Coquimbo | 103.38 | 6.8 | 5.4 |
| Valparaíso | 110.55 | 5.7 | 3.9 |
| Metropolitan | 107.87 | 0.3 | 2.8 |
| O'Higgins | 112.31 | 3.0 | 4.8 |
| Maule | 105.67 | 4.3 | 4.9 |
| Nuble | 105.31 | 4.7 | 4.2 |
| Biobío | 107.64 | 3.2 | 3.8 |
| La Araucanía | 113.77 | 5.2 | 4.6 |
| Los Ríos | 114.37 | 1.3 | 4.0 |
| Los Lagos | 112.40 | 2.3 | 4.6 |
| Aysén | 108.26 | 8.4 | 4.1 |
| Magallanes | 103.74 | -8.1 | -2.8 |
|  |  |  |  |

/P: Provisional figures

## Rectifications of the period ${ }^{6} /$ November 2018

The rectifications of the period included the following:

|  |  | Group | Description |
| :---: | :---: | :---: | :---: |
| IAC | nov-17 | 451 | Sale of motor vehicles |
|  |  | 463 | Wholesale of food, beverages, and tobacco |
|  |  | 464 | Wholesale of household goods |
|  |  | 465 | Wholesale of machinery, equipment, and supplies |
|  |  | 469 | Non-specialized wholesale trade |
|  |  | 471 | Retail sale in non-specialized stores |
|  |  | 472 | Retail sale of food, beverages, and tobacco in specialized stores |
|  |  | 476 | Retail sale of cultural and recreation goods in specialized stores |
|  |  | 477 | Retail sale of other goods in specialized stores |
|  | oct-18 | 451 | Sale of motor vehicles |
|  |  | 453 | Sale of motor vehicle parts and accessories |
|  |  | 462 | Wholesale of agricultural raw materials and live animals |
|  |  | 463 | Wholesale of food, beverages, and tobacco |
|  |  | 464 | Wholesale of household goods |
|  |  | 465 | Wholesale of machinery, equipment, and supplies |
|  |  | 466 | Other specialized wholesale |
|  |  | 469 | Non-specialized wholesale trade |
|  |  | 472 | Retail sale of food, beverages, and tobacco in specialized stores |
|  |  | 474 | Retail sale of information and communications equipment in specialized stores |
|  |  | 475 | Retail sale of other household equipment in specialized stores |
|  |  | 476 | Retail sale of cultural and recreation goods in specialized stores |
|  |  | 477 | Retail sale of other goods in specialized stores |
|  |  | Class | Description |
| ISUP ${ }^{7}$ | nov-17 | 4711 | Retail sale in non-specialized stores with food, beverages, or tobacco predominating |

(6) The Supermarket Sales Index (ISUP) forms part of the Index of Commercial Activity (IAC).


[^0]:    (1) Class 4650 includes all classes in group 465: 4651, "wholesale of computers, computer peripheral equipment, and software"; 4652, "wholesale of electronic and telecommunications equipment and parts"; 4653, "wholesale of agricultural machinery, equipment, and supplies"; and 4659, "wholesale of other machinery and equipment".
    (2) Class 4719 includes sales in department stores.

